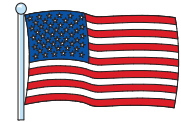


FEDA First Thing



News From the Foodservice Equipment Distributors Association

July 5, 2005

General Hotel & Restaurant Supply Founder Stevan Simon Passes

FEDA extends its deepest sympathies to the family of Stevan Simon, the founder of General Hotel and Restaurant Supply Corp., Miami Lakes, Fla., who passed away at the age of 92 on June 24th. Stevan is the father of FEDA Past President Walter Simon and current FEDA Board Member Jeff Simon.

Born February 7, 1913 in Egelsbach, Germany, Simon immigrated to the United States in 1936. After spending three years in the U.S. Army in the European Theater, he returned home and moved to South Florida. In 1955, along with his wife, he founded General Hotel and Restaurant Supply, Corp. which grew to be one of the premier companies in its industry. As a founder of Temple Zion and a Past President of Beth David Congregation, he has always been committed to the Jewish community and education. He had a life long passion for philanthropy and was involved and honored by many Jewish organizations in South Florida and Israel.

In addition to Walter (Glenda) and Jeff (Carol), Stevan is survived by his wife of 59 years, Marilyn; daughter, Diane (Louis) Goldstein; grandchildren: Debby

and Len Davis, Andrew Simon, Daniel Simon and fiancée Ivelisse, Lee and Jen Simon, Karen and Michael Stanley, Jonathan and Felisa Simon, Laura and David Silvester; great grandchildren: Ryan, Aaron and Dayna Davis, Jordan and Cameron Simon. Services were held June 26th at Beth David Congregation in Miami. Interment was at Mount Sinai Cemetery.

Contributions may be made in his memory to Beth David Congregation or American Red Magen David or Marilyn and Stevan Simon Scholarship Fund at Alexander Muss High School in Israel. For information, call Riverside Gordon Memorial Chapel, 305-531-1151.

Enodis Announces Further Leadership Changes

Enodis plc named Jim Weaks president of Enodis USA, effective July 1. Weaks previously served as vice president of sales and marketing for Scotsman Ice Systems. He replaces Kevin Fink, who was recently named president of the company's Ice-O-Matic brand. In this new position, Weaks will be responsible for marketing, sales and service of all Enodis brands in the United States. He will report directly to Enodis plc CEO David McCulloch. Enodis also announced that it has

appointed Charles Kingdon president of Jackson MSC, effective June 13. In this position, Kingdon oversees manufacturing, sales and service support for all Jackson warewashing brands in the United States. He reports to Delfield Group President Bob Nerbonne. Kingdon most recently served as corporate vice president of business and product development at APW Wyott.

Win-Holt Acquires Southern Perfection Fabrication


Garden City, N.Y.-based Win-Holt Equipment Group acquired Southern Perfection Fabrication, located in Byron, Ga. According to Howard Lind, president and CEO of Win-Holt, the acquisition provides the company with greater geographic coverage of the United States. "Southern's Georgia facility will allow us to better serve customers in the growing southeastern United States. Adding Southern's Georgia facility to our three existing locations gives Win-Holt complete national coverage, which will allow us to lower freight and logistics costs for our customers." Gordon Hale, president and owner of Southern Perfection, will remain with the firm as president of

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**Win-Holt Acquires Southern Perfection
Fabrication, continued**

Win-Holt's Southern Perfection operation. Southern Perfection, will remain with the firm as president of Win-Holt's Southern Perfection operation.

FEDA Member News Briefs

Jerry Pierce, president of **Restaurant Equipment World, Inc.**, Orlando, Fla., is working on a program to help returning Army veterans who could be viable candidates for employment at FEDA dealer firms. Pierce is currently working on putting the system together in conjunction with the Disabled Soldier Support System for the Army at the Pentagon. This program works with wounded soldiers and business to match their job skills and provide job opportunities once they leave they leave the Army. Pierce will be working closely with this program to gather the information in a format that will be a helpful resource to dealers to access potential employees.

Central Food Equipment has moved to a new facility located at **3310 Reynolds Rd., Lakeland, FL 33803**. Their phone and fax numbers remain the same.



**FEDA Member Tip on
Insurance Savings**

A member shared with FEDA that they saved 30 percent on their property/casualty and workers comp insurance renewal from the same company. They said their broker told them that P/C & W/C is at an all time low now and that if you are not saving 20 - 30 percent on your renewals, you are not getting the best



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deal out there.

This same dealer said that by treating their medical insurance carrier like any other vendor and the principal getting involved in the negotiations like they would with a major vendor, they saved an additional 5 percent on their medical insurance.

Likewise, they are treating office supply vendors, NEXTEL and other suppliers like UPS, DHL and Federal express like any other vendor and negotiating aggressively. They are saving big dollars. His message to the other FEDA members is - so can you, go for it!

If you have any success stories on ways your company is saving money that we could share without listing your company name, please send them in by e-mail to erika@feda.com or fax 800-677-9607.

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Victory On Fax Bill

The U.S. House of Representatives took swift action last week and passed legislation maintaining the "established business relationship" exception that allows associations and companies to send unsolicited faxes to members and clients. The Senate took similar action the week before, and now S. 714 is expected to be signed into law by President Bush before July 1. The FCC rules were scheduled to go into effect July 1. In a related, last-minute action, the FCC also agreed to delay implementation to Jan. 9, 2006. While appreciated, that extension will be unnecessary once the legislation is signed by the president.

In addition to restoring the "established business relationship" language, the newly passed fax legislation also:

- Requires that all unsolicited commercial faxes include an opt-out provision on the first page of the fax, providing a cost-free, 24-hour means for the recipient to request to be removed from the fax distribution list
- Requires that fax numbers be obtained either directly from the recipient or from a public source to which the recipient gave the number for publication (i.e., a Web site, advertisement or directory)
- "Grandfathers" in fax numbers in the possession of the sender at the time of enactment.

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Expansions, Renovations**

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Employee News, Individual Achievements**

Mergers, Acquisitions

Dealer Education Programs, Seminars

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